

Where to Start Your Loss Prevention?

The Chans Advice has come to its 35th issue. Over the past three years, the transport trade has been inundated with our literatures of celebration for free. For good or bad, we have created echoes among discerning transport operators who have the drive to better their loss prevention but not the time to cover the required operational corrections.

These papers have soon turned our office into a chat room on loss prevention around those topics. Our clients are given clear guidance on how to

- Learn from the claims of others;
- Handle similar claims;
- Address document issues; and
- Understand transport risks.

Starting from Chans Advice, many of our readers also require us to be their

- Claims manager for all kinds of claims;
- Transport Document reviewer;
- Loss Prevention trainer;
- Consultant on demand for all kinds of liability issues, and finally
- Insurance broker.

Past titles offering help to puzzle and exasperation are:-

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| 1. Straight Bill of Lading | 17. FCR |
| 2. How could Transport Operator reduce its Operational Liability without buying insurance | 18. Forged B/L |
| 3. Warsaw Convention HK\$135/kg | 19. Neutral AWB – appeal |
| 4. Sub-bailment | 20. AWC |
| 5. Loss Prevention Seminar | 21. Strike out for want of prosecution |
| 6. HK\$11,000,000 Rolex watches | 22. Institute Cargo Clauses (A) |
| 7. Liability Insurance Revisited | 23. Writ in Rem |
| 8. BVI Carrier | 24. Straight Bill of Lading (II) |
| 9. Liability Insurance Revisited II | 25. Forwarder Operation Guidelines (Sea) |
| 10. The Cost of Informed Decisions | 26. All Risks Cargo Insurance |
| 11. Neutral AWB | 27. Straight BL in PRC |
| 12. Godown Warrant | 28. Control Liability Insurance Costs |
| 13. LSP's liability | 29. 9 month suit time limit |
| 14. As agent for the Carrier? | 30. ISM Code Compliance Warranty |
| 15. Container detention charge | 31. As Agent For Airline |
| 16. Document of title | 32. Forwarder Operation Guidelines (Air) |
| | 33. General Lien |
| | 34. Release cargo without FCR |

If you want to start your loss prevention but do not know where to begin, the Chans Advices may save you time identifying essential checkpoints.

Missing issues of interest could be available either on request or from 1 December 2003 onwards via, www.sun-mobility.com, the web site of our new Transport Liability Risk Management Consultancy flagship.

We take pleasure to announce the inauguration of **Sun Mobility Insurance and Claims Services Limited (Sun Mobility)** on 1 December 2003. Sun Mobility is a member of the Sun Hing Insurance Group.

The advent of **Sun Mobility** makes sure full management attention are given to reach our one and the only focused goal – to syndicate the best of its class and truly one-stop risk management solutions, loss prevention and claims services to the satisfaction of the Transport industry in Greater China.

Sun Mobility brings in the wealth of transport operation, risk management and claims handling expertise of Richard Chan and Simon Chan. Sun Mobility will continue advancing the acclaimed brand name created in Sun Hing Insurance Brokers Ltd by providing preferred services to our clients. Our executive team currently consists of 14 members, majority tertiary educated, some master degree holders, with either transport and/or insurer background or shipping and logistics concentration in their studies. The team will further expand in line with the logistics industry.

The Chans Advice will reappear from issue 36 onwards in new dress.

Simon Chan and Richard Chan

